



Heart of Illinois Hospitality Association
Board Meeting Minutes
Wednesday, August 23rd, 2017
Host: Peoria Civic Center

Present: Dan Kouri-Lariat Steakhouse, John Beintema-Ameren IL Energy Efficiency Program, Frank Pedulla-Mark Twain Hotel, Sue McGuire-Mark Twain Hotel, Phil Caplis-Two25 Restaurant, Rick Swan-East Peoria Chamber of Commerce, Michael Freilinger-Downtown Development Corporation, Kathy Schaeffer-Stellar Systems, David Olds-Bradley University, Wil Hayes-Peoria City/County Health Department, Julie Bushell-Four Points by Sheraton Peoria, John Brinkman-Four Points by Sheraton Peoria, Josh Wright-Peoria Civic Center, Rikki Wallace-Command Center, Ron Panek-Eurest, Josh Burnett-Jim Maloof Realtor, Christie Cook-HOI Harvest, Carl Bunker & Katie Hart-R&B Productions, Inc.

Presidents Report: Dan Kouri welcomed everyone to the meeting; Dan stated he was happy to see so many new faces at the meeting. Dan also thanked the Peoria Civic Center for the meeting.

Approval of June 14, 2017 Minutes: Dan Kouri presented the June 14, 2017 Meeting Minutes. Kathy Schaeffer motioned for approval of the minutes. Rick Swan seconded the motion and the minutes were unanimously approved.

Treasurer's Report: Carl Bunker reported the treasurer's report in Matt Nash's absence. Carl Bunker reported the register showed standard in and out of funds mainly from membership, the golf scramble income and expenses, Chiefs tickets and R&B Productions monthly fees. Carl reviewed the checking account register noting there was a balance of \$9,550.68 in the account. Carl also reported there was currently \$6,916.23 in the CD for a total of \$16,601.19. Kathy Schaeffer motioned for approval of the Treasurer's report and Frank Pedulla seconded the motion and the report was unanimously approved.

Executive Board Committee: Dan stated the Nominating committee, consisting of Frank Pedulla, Steve Reed and Carl Bunker have met and are talking to several potential members to put on the 2018 Executive Board. Frank Pedulla's assistant read the list of Proposed Slate of Officers, Steve Reed-President, Frank Pedulla-Vice President, John Brinkman-Treasurer, Josh Burnett-Secretary and Appointed Members being Don Welch and Jess McMullin. Frank stated this would be sent to the board and updated at the October meeting.

Standing Reports:

Peoria Civic Center- Jess McMullin not in attendance from PCC, no report was given. Josh Wright was present, he introduced himself to the association, he is new to the sales team

PACVB: Don Welch not in attendance from PACVB, no report was given.

IHLA: Scott Dahl was not able to attend, please see attached update from Scott.

IRA: Mike Murphy was unable to attend, no report given.

HOIHA Membership: Carl Bunker reported that the association is still working on collecting the final past due members in the amount of \$1,100.00. Carl stated we had a couple new members, Two25 and PHX Affiliate's. Carl stated he would have everything settled by the October meeting, having a final report of membership at that time.

Committee Reports:

Training Day: Dan Kouri reported the annual HOIHA/PACVB Training Day was a great success. The speaker, Todd McDonald, gave a very interactive presentation. Dan stated that everyone in attendance left with a great outlook on Team Engagement in the workplace. Dan stated he would like to continue this annual event and have more attendance in 1018. Carl Bunker thanked Dan for hosting the event.

Peoria Chiefs Night: Carl reported we had 88 tickets sold for the annual HOIHA Peoria Chiefs night. The income was \$792.00 with an expense of \$1,678.00 for a net loss of \$886.00.

Taste of Peoria: Carl reported the Taste of Peoria was another great event this year. Carl reported HOIHA had the same annual involvement and will continue to work with PACE on this fun evening. Carl stated HOIHA is responsible for purchasing of the trophies and half of the money for the winner, an overall total of around \$800.

Golf Outing: Steve Reed was unable to attend the board meeting. Dan Kouri reported the golf outing was having great response for players and sponsorship; he stated we were up a couple players. Dan stated final numbers would be available at the October meeting.

Rivermen Night: Dan Kouri stated that HOIHA has traditionally held a HOIHA Night with the Rivermen. He stated the tickets would be \$8 and that would include two, \$5 Concession Vouchers for each ticket purchased. Dan stated the estimated (based on 70 tickets purchased) income would be \$560.00, overall expense being \$1,260.00 with a net of -\$700.00 to the association. Dan asked the attending members for approval to proceed with holding tickets for the event. Kathy Schaeffer motioned for approval of the Rivermen Night and Frank Pedulla seconded the motion and the budget was unanimously approved.

Winterfest: Julie Bushell reported that Winterfest 2018 has been switched to Par-A-Dice Hotel Casino since the hotel will not quite be open in February 2018. Julie stated that it would be at Four Point by Sheraton in 2019.

Old Business:

R&B Productions-Contract Renewal: Dan Kouri reported that R&B Productions' contract was up for renewal. Dan stated the new contract would be a 3 year, he stated it stays the same no increases. Dan stated that he felt R&B Productions did a great job managing the association and asked for a motion for approval, Rick Swan made a motion and Michael Freilinger second the motion and the renewal contract was approved for R&B Productions. Dan will sign the contract and return to Carl Bunker.

New Business:

Downtown Development Corporation of Peoria: Carl Bunker reported we had received the invoice for the 4th year contribution to the DDC fund. Carl said the annual donation is \$2,000.00. Carl stated the payment was in process but wanted everyone to be aware of the financials being spent per the Executive Board.

With no further discussion, Kathy Schaeffer motioned for the meeting to adjourn and Julie Bushell seconded and the meeting was adjourned.

Respectfully submitted,

Katie Hart

HOIHA Association Management